

EXPRESSION OF INTEREST (EoI) UNDER NATIONAL COMPETITIVE BIDDING (NCB) FOR 220kV OVERHEAD LINE RELIABILITY IMPROVEMENT PROJECT AT MPT & MBA FIELDS OF RJ-ON-90/1 BLOCK

Cairn Oil and Gas, Vedanta Limited is “the Operator” on behalf of itself and Joint Venture (JV) partner Oil & Natural Gas Corporation (ONGC) Ltd., of the onshore block RJ-ON-90/1 located in Barmer and Jalore district, in the state of Rajasthan.

The operator on behalf of its joint venture partners invites reputed Contractors (the APPLICANT) to express their interest to participate in pre-qualification as bidders and to participate in Competitive Bidding Process for carryout 220kV Grid connection for improved reliability and availability as mentioned below. The said activities are to be executed in different phases spread over next one year.

The Scope of broadly includes following:

The scope includes FEED verification, design, detail engineering, procurement, factory testing, transportation, delivery, preservation, installation, pre-commissioning, commissioning and handing over of the complete asset to Company’s Operation team as per technical requirements, final documentation, guidelines / codes and to the satisfaction of Engineer-in-Charge.

1. 220kV Grid incomer from RRVPNL Barmer GSS to Mangala Processing Terminal (MPT), which shall include but not limited to bat extension at either end (Barmer side bay extension through RRVPNL and MPT side bay extension through M/s GE/ALSTOM), approx. 25 kM transmission line on lattice tower and all other associated works.
2. Co-ordination with RRVPNL for availing 2nd 220kV Grid supply from Barmer GSS.
3. Co-ordination with all internal / external stake holders for minimizing shut down requirements and other interface activities with Public Utilities and infrastructure.

Interested Contractors meeting following criteria should respond to this EOI:

NOTE: APPLICANT wherever referred to in this document, would mean the leader of CONSORTIUM of Oil & Gas Services/ EPC Companies (in case the bidder applies as a CONSORTIUM) or an Oil & Gas Services/EPC Company itself (in case the bidder applies as an individual company). APPLICANT should necessarily have core competence on services mentioned above. Additionally, APPLICANT will be required to meet the below mentioned prequalification/ qualification criteria to legitimately express interest for collaboration with Cairn Oil and Gas.

Financial performance:

4. Annual Turnover in each of the immediately preceding two (2) financial years should be greater than or equal to estimated Average Annual Contract Value.
5. Positive net worth in each of the immediately preceding two financial years.
6. Liquidity ratio shall not be less than 1 in each of the preceding Two (02) financial years.

APPLICANTs are requested to submit company's financial performance documents (Audited Balance sheets, Profit and Loss Account & cash flow statement, Auditors Report and Notes to Accounts etc.) for last 2 (two) financial years in the tender. Latest financial statement should not be older than 12 months on the date of Expression of interest.

Additional points to be considered for evaluation of financial performance:

- Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the tender.
- In case of consortium, bidder is required to provide Memorandum of Understanding (MoU) executed by the consortium partners. The MoU should indicate the scope of work to be performed by the respective consortium members expressed as a percentage of contract value. Each consortium partner should themselves individually meet the financial evaluation criteria namely, turnover, net worth and liquidity in proportion to the percentage of work to be performed by them. The Performance Bank Guarantee (PBG) will have to be submitted by individual consortium partners in the ratio of work being performed unless the leader takes responsibility of the complete consortium in which case, leader can submit PBG of required value.
- Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts
- In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
- All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

Technical Criteria:

1. Bidder should have similar experience in Design, supply and execution of 220 KV (Or higher) Overhead line including experience in getting all statutory clearances, ROW clearance and compensation, forest clearances, Environment management etc. for a minimum line length of 15 Km and electrical switchgear (AIS/GIS) installation in the last 7 years. Bidder must have completed at least two such line projects which are in successful operation for last 1 years.
2. Bidder shall have Electrical Contractor License to carryout installations of electrical system with Rated Voltage of 220kV (or Higher) in Rajasthan as issued under the regulations of CEA2010 and having a validity not less than 6 months.

Please mention the following details against each capability as cover letter on Smart Source:

- A. Whether the APPLICANT has the capability? (Yes / No)
- B. If the APPLICANT doesn't have the capability, will it be addressed by CONSORTIUM? (Yes/No)
- C. If the APPLICANT doesn't have the capability, will it be addressed by a sub-contractor? (Yes/No)
- D. If capability addressed by CONSORTIUM, name(s) of finalized/likely CONSORTIUM PARTNERS
- E. If capability addressed by sub-contractor, name(s) of finalized/likely sub-vendors.

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the **“Evince Interest”** link for the corresponding EOI listing on the Cairn website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn’s e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EOI.

Website Media